# Sumitomo Forestry Acquires Additional Equity Interests in Members of Henley Group in Australia, which become Subsidiaries

Sumitomo Forestry Co., Ltd. (President and Representative Director: Akira Ichikawa; Head Office: Chiyoda-ku, Tokyo; hereinafter "Sumitomo Forestry") announced today that it has decided to acquire additional equity interests in members of Henley Properties Group (hereinafter "Henley Group"), in which Sumitomo Forestry Group currently holds 50% equity interests, through Sumitomo Forestry Australia Pty Ltd. (hereinafter "SFA"), a 100% subsidiary of Sumitomo Forestry, as described below.

As a result of this acquisition of equity interests, members of Henley Group will become consolidated subsidiaries of Sumitomo Forestry.

1. Reason for acquisition of equity interests

In September 2009, as part of its growth-oriented overseas business, Sumitomo Forestry acquired 50% equity interests in members of Henley Group, aiming to establish a business model that yields stable long-term profits through full-scale entry into the Australian housing market, where future growth is expected.

Following these acquisitions, Henley Group has developed its business in Australia, where potential housing demand exists, through delivery of high value homes with excellent design and quality. It has also introduced and developed its distinctive sales methods in the United States housing market.

Sumitomo Forestry Group considers the Australian and United States housing markets important to its overseas strategy. Accordingly, Sumitomo Forestry Group has acquired an additional 1% equity interest in Henley Arch Unit Trust and Henley Arch Pty Ltd, members of Henley Group, and continues to cooperate with their current managements. Through this acquisition, Sumitomo Forestry Group intends to further expand its overseas housing business.

(1)	Name of company	Henley Arch Unit Trust	
(2)	Location of head office	395 Ferntree Gully Road, Mount Waverley, VIC 3149, Australia	
(3)	Name and title of	Peter Anthony Hayes	
	Representative		
(4)	Business	Construction and sale of custom-built homes and spec homes	
(5)	Capital (at the end of	AUD 42,315 thousand	
	December 2012)		
(6)	Date of establishment	October 1989	
(7)	Major shareholders and	SFA: 50%; Herriard Pty Ltd: 25%; Kalinda Bay Pty Ltd: 12.5%;	
	shareholding ratio	Wilstead No 5 Pty Ltd: 12.5%	
(8)	Relations with Sumitomo	Capital relations 50% of equity interests are held by Sumitomo	
	Forestry	Forestry.	

2. Outline of companies in which equity interests are to be acquired

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			Personnel	There is no personn	el relationship between
			relations	Sumitomo Forestry and	d this company. There is
				no significant person	nel relationship between
				persons/companies af	filiated with Sumitomo
				Forestry and those affil	iated with this company.
			Business	There is no busines	ss relationship between
			relations	Sumitomo Forestry and	this company. There is
				no significant busine	ss relationship between
				persons/companies af	filiated with Sumitomo
				Forestry and those affil	iated with this company.
(9)	Consolidated operati	ng result	s and consolidated	financial position for three	e most recent fiscal years
	E	Fisc	al year ended	Fiscal year ended	Fiscal year ended
	Fiscal year	Dee	cember 2010	December 2011	December 2012
	Net assets	AUD 1	08,118 thousand	AUD 115,206 thousand	AUD 127,787 thousand
	Gross assets	AUD 1	92,589 thousand	AUD 270,262 thousand	AUD 300,448 thousand
	Amount of sales	AUD 4	37,847 thousand	AUD 461,168 thousand	AUD 516,765 thousand
	Income before tax	AUD	26,481 thousand	AUD 21,105 thousand	AUD 19,678 thousand
	Income after tax	AUD	20,648 thousand	AUD 17,357 thousand	AUD 14,303 thousand
			,	r.	

AUD: Australian Dollar

(1)	Name of company	Henley Arch Pty Ltd	
(2)	Location of head office	395 Ferntree Gully Road, Mount Waverley, VIC 3149, Australia	
(3)	Name and title of	Peter Anthony Hay	yes
	representative		
(4)	Business	Trustee business for	or Henley Arch Unit Trust
(5)	Capital (at the end of	AUD 10 thousand	
	December 2012)		
(6)	Date of establishment	October 1989	
(7)	Major shareholders and	SFA: 50%; Peter Anthony Hayes: 25%; John Edward Harvey:	
	shareholding ratio	12.5%; Robert Evan Bowen: 12.5%	
(8)	Relations with Sumitomo	Capital relations	50% of equity interests are held by Sumitomo
	Forestry		Forestry.
		Personnel	An executive officer and employees (three in
		relations	total) of Sumitomo Forestry act as directors of
			this company. An employee of Sumitomo
			Forestry has been dispatched to this company.
		Business	There is no business relationship between
		relations	Sumitomo Forestry and this company. There is
			no significant business relationship between
			persons/companies affiliated with Sumitomo
			Forestry and those affiliated with this company.

## 3. Outline of major parties from which Sumitomo Forestry will acquire equity interests

(1)	Name of company	Herriard Pty Ltd	
(2)	Location	395 Ferntree Gully R	oad, Mount Waverley, VIC 3149, Australia
(3)		Peter Anthony Hayes	
	representative		
(4)	Major shareholders and	Peter Anthony Hayes	: 100%
	shareholding ratio		
(5)	Relations with Sumitomo	Capital relations	Not applicable.
	Forestry	Personnel relations	Not applicable.
		Business relations	Not applicable.
		Applicability to	Not applicable.
		"Related Parties"	

(1)	Name of company	Kalinda Bay Pty Ltd	
(2)	Location	395 Ferntree Gully Road, Mount Waverley, VIC 3149, Australia	
(3)	Name and title of	John Edward Harvey	
	representative		
(4)	Major shareholders and	John Edward Harvey	: 100%
	shareholding ratio		
(5)	Relations with Sumitomo	Capital relations	Not applicable.
	Forestry	Personnel relations	Not applicable.
		Business relations	Not applicable.
		Applicability to	Not applicable.
		"Related Parties"	

(1)	Name of company	Wilstead No 5 Pty Lt	d
(2)	Location	395 Ferntree Gully Road, Mount Waverley, VIC 3149, Australia	
(3)	Name and title of representative	Robert Evan Bowen	
(4)	Major shareholders and shareholding ratio	Robert Evan Bowen:	100%
(5)	Relations with Sumitomo	Capital relations	Not applicable.
	Forestry	Personnel relations	Not applicable.
		Business relations	Not applicable.
		Applicability to "Related Parties"	Not applicable.

\* These three companies act as asset management companies for their shareholders.

### 4. Equity interests to be acquired, acquisition prices and equity interests before and after acquisition

### (i) Henley Arch Unit Trust

(1)	Equity interest held by Sumitomo	50%
	Forestry before acquisition	
(2)	Equity Interest to be acquired	1%
(3)	Acquisition price	AUD 1,793,140
(4)	Equity interest to be held by	51%
	Sumitomo Forestry after acquisition	

#### (ii) Henley Arch Pty Ltd

(1)	Equity interest held by Sumitomo	50%
	Forestry before acquisition	
(2)	Equity interest to be acquired	1%
(3)	Acquisition price	AUD 100
(4)	Equity interest to be held by	51%
	Sumitomo Forestry after acquisition	

\* Acquisition prices will be determined in accordance with a transfer price adjustment mechanism previously agreed between the parties, which refers to business results of Henley Group after the acquisition of additional equity interests. Accordingly, final acquisition prices may differ from the above.

#### 5. Time table

(1)	Date of transfer agreement	September 27, 2013
(2)	Settlement date of transfer	September 27, 2013

#### 6. Outlook

Sumitomo Forestry is currently assessing the impact of this acquisition on its consolidated results for the fiscal year ending March 2014. Sumitomo Forestry will make prompt announcement in the event that it identifies any matter which must be disclosed.