

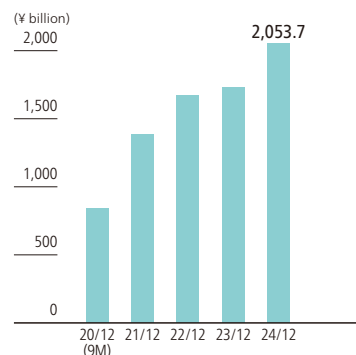
## Financial and Non-financial Highlights

### Financial highlights

\* The end of the fiscal year was changed from March 31 to December 31 starting in the fiscal year ended December 2020. This fiscal year is a nine-month transition period from April 1 to December 31, 2020.

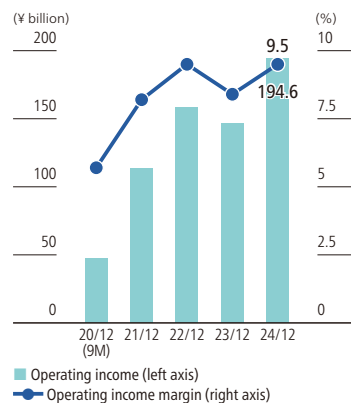
\*1 Current market value by TSR is shown as an index figure based on the closing price as of December-end in 2014 set as 100.

#### Net sales



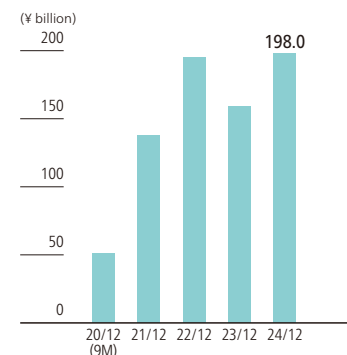
In addition to the favorable performance of the U.S. single-family homes business, the recovery of profitability in the Australian housing business and yen depreciation also contributed, resulting in net sales of 2,053.7 billion yen, an increase of 18.5% year on year.

#### Operating income / Operating income margin



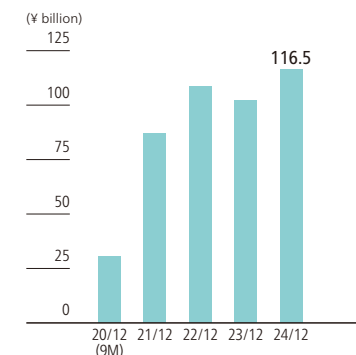
Operating income was 194.6 billion yen, an increase of 33.0% from the previous period, and the operating income margin was 9.5%, an increase of 1.1 percentage points.

#### Recurring income



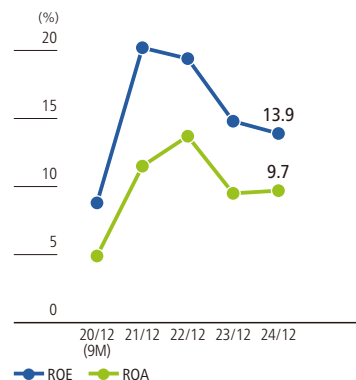
Recurring income was 198.0 billion yen, an increase of 24.6% from the previous period, exceeding the original plan of 173.0 billion yen for the fiscal year ended December 2024 in Mission TREEING 2030 Phase 1 by 25.0 billion yen, setting a new record high.

#### Net income attributable to shareholders of parent



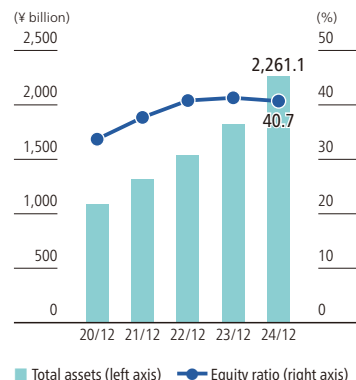
Net income attributable to shareholders of the parent company was 116.5 billion yen, an increase of 14.1% from the previous period.

#### ROE (Return on equity) / ROA (Return on assets)



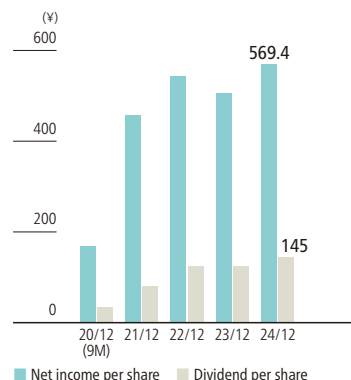
As yen depreciation progressed while our overseas business expanded in scale, foreign currency translation adjustments included in shareholders' equity increased significantly, resulting in ROE of 13.9%, a decrease of 0.9 percentage points from the previous period.

#### Total assets / Equity ratio



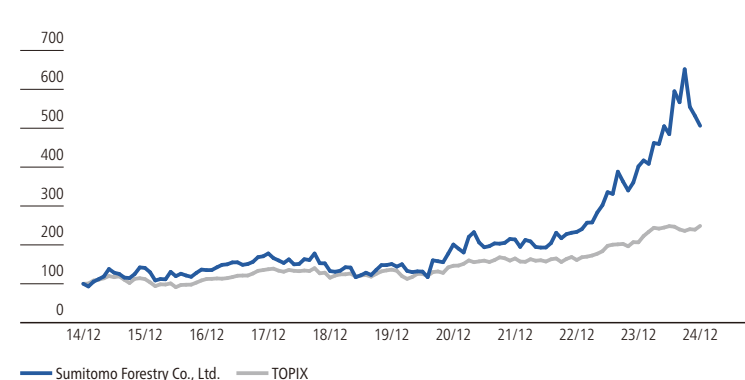
Total assets were 2,261.1 billion yen, and the equity ratio was 40.7%. Of the 436.4 billion yen increase in total assets, approximately 130.0 billion yen was due to foreign exchange impact.

#### Net income per share / Dividend per share



The annual dividend per share for the fiscal year ended December 2024 was 145 yen per share, including an interim dividend of 65 yen and a year-end dividend of 80 yen.

#### TSR\*1



Our cumulative TSR is 406.3%, outperforming TOPIX. We will continue to improve profitability and pay stable dividends while striving to achieve TSR that exceeds the cost of equity.

## Financial and Non-financial Highlights

### Non-financial highlights

\*2 Data collection period: April to December 2020

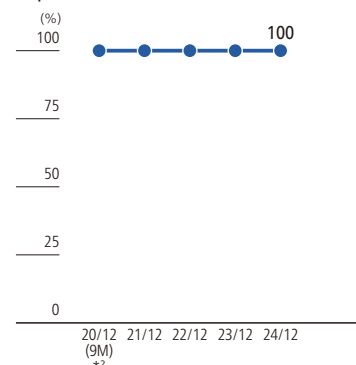
\*3 Sumitomo Forestry Crest, the Agro-Products division of Sumitomo Forestry Landscaping, Japan Bio Energy, Okhotsk Bio Energy, Michinoku Bio Energy

\*4 Data collection period: January to December 2020

\*5 Includes Nearly ZEH and ZEH Oriented.

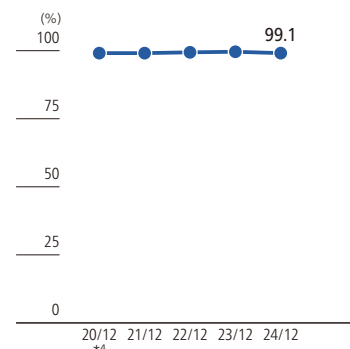
\*6 Rate of taking childcare leave = number of persons starting childcare leave in fiscal year/number of persons whose children were born in the applicable each fiscal year.

#### Sustainability procurement survey implementation rate of suppliers of imported timber



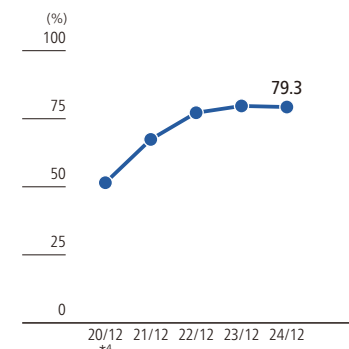
We continue to implement confirmation of legal compliance regarding timber procurement for all suppliers, as well as considerations for human rights, labor, biodiversity conservation, and local communities, and practice sustainable procurement.

#### Recycling rate at manufacturing plants in Japan\*3



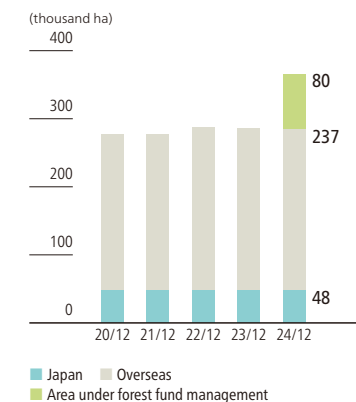
Each manufacturing plant continues to work on reducing waste emissions, and the recycling rate for fiscal 2024 was 99.1% against a plan of 99.0%.

#### Rate of ZEH among new custom-built detached houses\*5



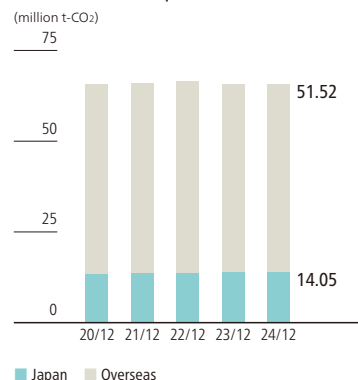
With the inclusion in employee performance evaluations, the rate improved by 11.9 percentage points from 67.4% in fiscal 2021 to 79.3% in fiscal 2024, nearly achieving the fiscal 2024 plan of 80%.

#### Area of forest owned, managed



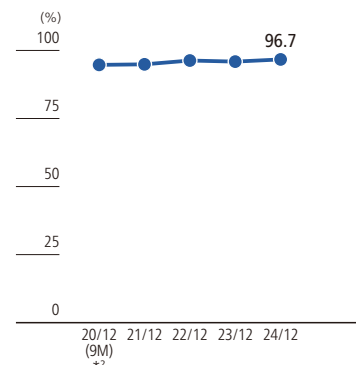
To make permanent use of timber resources while maintaining the public benefit of forests, we are promoting sustainable forest management in Japan and overseas under appropriate management. Starting from fiscal 2024, we include the managed area of forestry funds.

#### Carbon storage amount in area of forest owned and managed (Carbon dioxide equivalent)



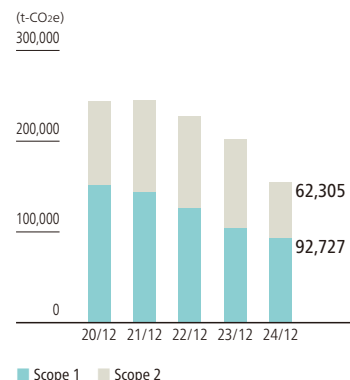
We strive to maintain and improve the public benefit of forests by implementing appropriate management of forests that we own and manage.

#### Ratio of houses certified as Long-life Quality Housing among new custom-built detached houses



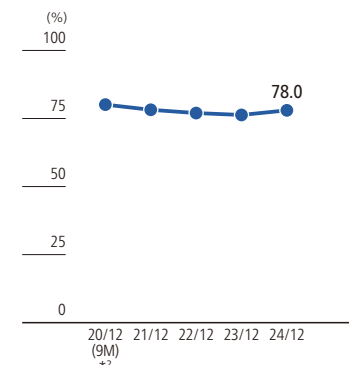
Sumitomo Forestry has set as a standard specification that Sumitomo Forestry homes must clear all conditions for certification as Long-life Quality Housing with the highest grade (evaluation under the Housing Performance Indication System).

#### CO2 emissions



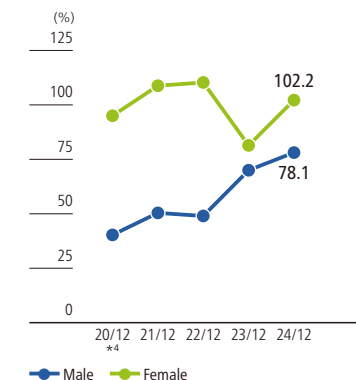
Through the introduction of renewable energy at overseas manufacturing plants, Scope 1 and 2 emissions for fiscal 2024 decreased by 23.4% compared to fiscal 2023.

#### Employee satisfaction (non-consolidated)



The results of the employee satisfaction surveys show that 78.0% of employees answered "absolutely or somewhat agree" to the question "Are you satisfied with your work at the Company?" in FY2024.

#### Rate of taking childcare leave (non-consolidated basis)\*6



Regarding male employees' participation in childcare, understanding has deepened not only among the male employees themselves but also in the workplace, and 100 employees took childcare leave in fiscal 2024.