



Summary of Financial Results for the Fiscal Year Ended December 31, 2022 [Japan GAAP] (Consolidated)

Name of Company: Sumitomo Forestry Co., Ltd. Stock Exchange Listing: Tokyo

Stock Code: 1911

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Scheduled Date of Filing Quarterly Securities Report: March 30, 2023 Scheduled Date to Commence Dividend Payments: March 31, 2023 Scheduled Date of Filing of Securities Report: March 30, 2023

Supplementary Documents on Financial Results: Yes

Quarterly Financial Results Briefing: Yes (for analysts and institutional investors, in Japanese)

(Note: Amounts are rounded to nearest million yen.)

1. Consolidated financial results for the FY ended December 31, 2022 (January 1, 2022 – December 31, 2022)

(1) Consolidated results of operations (Cumulative total)

(%: change from the same period of the previous year)

| | Net sa | les | Operating i | ncome | Recurring i | ncome | Profit for the attributable to of the part | owners |
|------------------------|-------------|------|-------------|-------|-------------|-------|--|--------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FY Ended December 2022 | 1,669,707 | 20.5 | 158,253 | 39.2 | 194,994 | 41.6 | 108,672 | 24.7 |
| FY Ended December 2021 | 1,385,930 | _ | 113,651 | _ | 137,751 | - | 87,175 | _ |

Note: Comprehensive income

FY Ended December 2022 187,225 million yen (45.3 %) FY Ended December 2021 128,877 million yen (-)

| | Net income per share | Net income per share fully diluted | Return on equity | Ratio of recurring income to assets | Operating income margin |
|------------------------|----------------------|------------------------------------|------------------|-------------------------------------|-------------------------|
| | Yen | Yen | % | % | % |
| FY Ended December 2022 | 543.80 | 530.99 | 19.4 | 13.7 | 9.5 |
| FY Ended December 2021 | 457.69 | 446.69 | 20.2 | 11.5 | 8.2 |

Equity in income (losses) of affiliates Note:

> FY Ended December 2022 25,753 million yen FY Ended December 2021 17,782 million yen

Note: The Company has changed its fiscal term end from March 31 to December 31 beginning with the fiscal year ended December 31, 2020 and unified the fiscal year end of our Group on December 31. The fiscal year covering the nine months started on April 1, 2020 and ended on December 31, 2020 was the transition period. Therefore, full-year changes from the previous corresponding period have not been provided.

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Shareholder's equity per share |
|-------------------------|--------------|-------------|--------------|--------------------------------|
| | Million yen | Million yen | % | Yen |
| As of December 31, 2022 | 1,537,598 | 682,554 | 40.8 | 3,140.26 |
| As of December 31, 2021 | 1,314,226 | 540,089 | 37.7 | 2,479.76 |

Note: Shareholders' equity

> As of December 31, 2022 627,510 million yen As of December 31, 2021 495,612 million yen

(3) Consolidated cash flow position

| | Net cash provided by | Net cash provided by | Net cash provided by | Cash and cash |
|-------------------------|----------------------|----------------------|----------------------|-----------------------|
| | (used in) operating | (used in) investment | (used in) financing | equivalents at end of |
| | activities | activities | activities | period |
| | Million yen | Million yen | Million yen | Million yen |
| As of December 31, 2022 | 55,276 | -52,385 | -32,998 | 147,373 |
| As of December 31, 2021 | 91,576 | -40,254 | -7,029 | 170,035 |

2. Dividends

| | | Cash d | ividends pe | r share | | Annual | D | Dividends/ |
|------------------------------------|-----------|-----------|-------------|--------------|--------|---------------------|--------------------------------|------------------------------|
| | End of 1Q | End of 2Q | End of 3Q | End of FY | Annual | aggregate amount | Payout ratio (Consolidated) | net assets (Consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| FY Ended December 2021 | _ | 35.00 | _ | 45.00 | 80.00 | 15,429 | 17.5 | 3.6 |
| FY Ended December 2022 | _ | 60.00 | _ | 65.00 | 125.00 | 25,115 | 23.0 | 4.4 |
| FY Ending December 2023 (forecast) | - | 60.00 | - | 65.00 | 125.00 | | 32.4 | |

3. Forecast of the consolidated financial results for the FY ending December 31, 2023 (Consolidated, January 1, 2023- December 31, 2023)

(%: change from the previous year)

| | Net sa | les | Operating | income | Recurring i | income | Profit for the part of the par | o owners | Net income per share |
|-----------|-------------|------|-------------|--------|-------------|--------|--|----------|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Full year | 1,598,000 | -4.3 | 101,500 | -35.9 | 120,000 | -38.5 | 77,000 | -29.1 | 385.33 |

* Notice

(1) Changes in main subsidiaries (Changes in specific subsidiaries accompanied by changes in the scope of consolidation): Yes

New Company 2 (Company name): Structural HoldCo, LLC and Structural OpCo, LLC.

Removed None (Company name)

(2) Changes in accounting policies, accounting estimates, and restatements

- (a) Changes in accounting policies due to revision of accounting standards: Yes
- (b) Changes in accounting policies other than those in (a): None
- (c) Changes in accounting estimates: None
- (d) Restatements: None

(b)

(c)

(3) Number of shares outstanding (common stock)

(a) Shares outstanding (including treasury stock)

|) | Shares outstanding (including ti | reasury stock) | | |
|---|----------------------------------|----------------------|-------------------------|-------------|
| | As of December 31, 2022 | 201,218,236 | As of December 31, 2021 | 201,200,936 |
|) | Treasury stock | | | |
| | As of December 31, 2022 | 1,390,509 | As of December 31, 2021 | 1,338,269 |
|) | Average number of shares durir | ng the term (cumulat | ive for the quarter) | |
| | As of December 31, 2022 | 199,838,137 | As of December 31, 2021 | 190,465,847 |

Non-consolidated financial results (For reference)

Financial results for the fiscal year ended December 31, 2022 (January 1, 2022 – December 31, 2022)

(1) Non-consolidated result of operations

(%: change from the previous year)

| | Net sal | es | Operating i | ncome | Recurring i | ncome | Net inco | me |
|------------------------|-------------|------|-------------|-------|-------------|-------|-------------|-------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FY ended December 2022 | 530,547 | 12.8 | 2,311 | -51.3 | 16,627 | 24.4 | 3,292 | -52.8 |
| FY ended December 2021 | 470,202 | _ | 4,748 | _ | 13,361 | _ | 6,969 | _ |

| | Net income per share | Net income per share fully diluted |
|------------------------|----------------------|------------------------------------|
| | Yen | Yen |
| FY ended December 2022 | 16.38 | 16.00 |
| FY ended December 2021 | 36.39 | 35.52 |

Note: The Company has changed its fiscal end from March 31 to December 31 beginning with the fiscal year ended December 31, 2020. The fiscal year covering the nine months started on April 1, 2020 and ended on December 31, 2020 was the transition period. Therefore, full-year changes from the previous corresponding period have not been provided.

(2) Non-consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of December 31, 2022 | 828,231 | 291,030 | 35.1 | 1,447.94 |
| As of December 31, 2021 | 802,501 | 309,160 | 38.5 | 1,538.20 |

Note: Shareholders' equity

As of December 31, 2022 290,934 million yen As of December 31, 2021 309,043 million yen

An increase in the sales amount of the Timber and Building Materials Business due to soaring timber prices and an increase in the unit sales price of the Housing and Construction Business led to the difference between the actual results for the previous fiscal year and the current fiscal year.

(Caution regarding forward-looking statements)

Earnings forecasts and other forward-looking statements in this release are based on data currently available to the Company and certain assumptions that the Company believes are reasonable and are not intended as a promise by the Company to achieve those forecasts. Actual results may differ substantially due to various factors.

(Method of obtaining supplemental explanatory material)

The Financial Factbook, which is a supplementary document on Financial Results, is published on the website below. https://sfc.jp/english/ir/library/financial.html

Additionally, the Company will hold a conference for securities analysts and institutional investors on Wednesday, February 15, 2023. The explanatory material on the financial results will be published on the website.

< Reason for difference from previous non-consolidated results>

^{*} Financial results summaries not subject to audit.

^{*} Cautionary statement regarding business results forecasts and special notes

^{*} This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Contents of Accompanying Materials

| 1. | Ove | rview of Results of Operations, etc. | 2 |
|----|------|---|----|
| | (1) | Overview of Results of Operations | 2 |
| | (2) | Overview of Financial Position | 4 |
| | (3) | Overview of Cash Flow | 4 |
| | (4) | Future Outlook | 4 |
| | (5) | Policy on Profit Distribution and Dividends for FY12/22 and FY12/23 | 6 |
| 2. | Basi | c Thinking on Selection of Accounting Standards | 7 |
| 3. | Con | solidated Financial Statements and Main Notes | 8 |
| | (1) | Consolidated Balance Sheet | 8 |
| | (2) | Consolidated Statements of Income and Consolidated Statements of Comprehensive Income | 10 |
| | | Consolidated Statements of Income | 10 |
| | | Consolidated Statements of Comprehensive Income | 11 |
| | (3) | Consolidated Statements of Changes in Shareholders' Equity | 12 |
| | (4) | Consolidated Statements of Cash Flows | 14 |
| | (5) | Notes to the Consolidated Financial Statements | 16 |
| | | (Notes related to the Assumption of a Going Concern) | 16 |
| | | (Changes in Accounting Policies) | 16 |
| | | (Changes in Presentation) | 16 |
| | | (Segment Information) | 17 |
| | | (Per-Share Information) | 20 |
| | | (Additional Information) | 21 |
| | | (Significant Subsequent Events) | 21 |

1. Overview of Results of Operations, etc.

(1) Overview of Results of Operations

During the fiscal year under review, the global economy continued a modest recovery as the impact of COVID-19 subsided. However, soaring prices of energy and other commodities brought about by the prolonged invasion of Ukraine by Russia along with other factors such as monetary tightening in Europe and the United States put downward pressure on the economy. Although affected by rising prices brought about by sharp depreciation of the yen and higher resource prices, the Japanese economy has also shown a modest recovery as economic activities—especially consumer spending and capital investment—have been returning to normal owing to the easing of movement restrictions associated with COVID-19 among other factors.

In regard to the housing market, the number of new housing starts in Japan increased owing primarily to strong demand for rental housing, despite a decrease in the number of owner-occupied housing starts from the previous year due to a decline in consumer confidence brought about by rising prices and other such factors. In the United States, the market had remained strong from the previous fiscal year through the beginning of the current fiscal year, but the orders received environment began deteriorating in the second half as motivation to buy declined, mainly due to a significant rise in mortgage interest rates. In Australia, the Group was faced with harsh market conditions against a backdrop of rising mortgage interest rates and construction costs.

Under this business environment, the Group launched its three-year Medium-Term Management Plan called "Mission TREEING 2030 Phase 1," which started in the fiscal year under review. The targets for FY12/24, the final year of the plan, are net sales of \(\frac{\frac{\text{1}}}{1,770.0}\) billion, recurring income of \(\frac{\frac{\text{173.0}}}{13.0}\) billion (excluding actuarial differences for retirement benefit accounting), profit for the year attributable to owners of the parent of \(\frac{\text{116.0}}{13.0}\) billion, and ROE of at least 15%. In addition, as the basic policy of the Medium-Term Management Plan, we have come up with five basic themes of pursuing decarbonization through the utilization of timber resources, promoting a more robust revenue base, accelerating global expansion, strengthening the management foundation for sustainable growth, and further integrating business operations and ESG initiatives in order to achieve the goals of the plan. During the fiscal year under review, we focused on expanding orders for environmentally friendly housing products, including the launch of Life Cycle Carbon Minus (LCCM) homes in Japan, as well as on further promoting the detached housing and real estate development businesses in the United States, thereby promoting further growth of the Group.

As a result, net sales came to \(\pm\)1,669.77 billion (up 20.5% year on year), operating income to \(\pm\)158.253 billion (up 39.2%), recurring income to \(\pm\)194.994 billion (up 41.6%), and profit for the year attributable to owners of the parent to \(\pm\)108.672 billion (up 24.7%). The actuarial difference for retirement benefit accounting was \(\pm\)7.968 billion, so when excluding actuarial differences, recurring income came to \(\pm\)187.027 billion.

An overview of conditions for each business segment is as follows. Note that net sales for each segment include intersegment internal sales.

1 Timber and Building Materials Business

In the distribution business, we worked to ensure a stable supply by focusing on strengthening collaboration with our partners as timber prices remained high. We also continued to focus on expanding the volume of wood fuels for biomass power generation and utilizing domestic materials while working to expand sales of plywood and construction materials made from sustainable plantation timber. The business performed well as a result. Results were strong in the manufacturing business owing primarily to a review of our sales strategy and the effects of reducing costs via labor-saving lines in Japan. Overseas, results were sluggish due to a decrease in the sales volume against a backdrop of economic slowdowns in the main export destinations of the Indonesian plywood and construction materials business. In New Zealand, results were strong owing to an increase in the medium density fiberboard (MDF) and laminated veneer lumber (LVL) sales volumes.

Furthermore, last August, we launched the Japanese language edition of One Click LCA, software that is capable of calculating CO₂ emissions related to construction from raw material procurement to processing, transport, construction, repairs, and demolition, as we worked to support decarbonization of the construction industry.

As a result, net sales in the Timber and Building Materials Business came to \(\frac{\text{\frac{2}}}{273.733}\) billion (up 26.2% year on year), and recurring income came to \(\frac{\text{\frac{1}}}{14.878}\) billion (up 49.0%).

2 Housing and Construction Business

In the custom-built detached housing business, we continued to focus on strengthening online marketing. In addition, last April, we launched Life Cycle Carbon Minus (LCCM) homes, which reduce CO₂ emissions during construction, occupancy, and demolition and also generate renewable energy from solar power generation and other sources, thereby creating a negative CO₂ balance over the homes' entire life cycle. We also worked to expand orders for net zero energy homes (ZEH). Net sales increased as a result of higher unit selling prices, but the higher costs associated with soaring material prices resulted in a decrease in income.

In the apartment business, we promoted sales activities via Town Square in which visitors are able to get hands-on with properties rented from owners of apartments built by Sumitomo Forestry as model rooms. We also promoted conversion of all Forest Maison apartment buildings to net zero energy house and condominium (ZEH-M) specifications with higher energy savings. However, results were sluggish due to rising costs associated with soaring material prices.

Results were strong in the spec homes business owing primarily to successful procurement of excellent land. Results remained strong in the renovation business as we focused on uncovering demand from owners of Sumitomo Forestry homes.

In addition, in the medium- to large-scale wooden construction business, last May, we completed the three-story wooden fireproof Building No. 15, which we designed and constructed on the Yotsuya Campus at Sophia University. Last June, we started construction of a 10-story wooden fireproof building with a basement through a joint venture with Kumagai Gumi Co., Ltd. in Sapporo City. In these and other ways, we promoted the adoption of wood construction and material in medium- to large-scale buildings to contribute to the realization of a decarbonized society.

As a result of the above, net sales in the Housing and Construction Business came to ¥533.506 billion (up 4.4% year on year), and recurring income came to ¥15.899 billion (down 19.1%).

3 Overseas Housing and Real Estate Business

In the single family homes business in the United States, the number of units sold was down from the previous year in areas where the Group engages in business, including Washington, Utah, Texas, and Maryland, due mainly to rising mortgage interest rates. However, the results were favorable owing to higher unit selling prices. Results were strong in the real estate development business owing to higher selling prices and selling some properties earlier than planned. In addition, in December last year, we participated in the development of a seven-story wooden ESG-conscious office building near Dallas, Texas together with IINO KAIUN KAISHA, LTD. and Kumagai Gumi Co., Ltd. as we worked to promote development projects that contribute to decarbonization through the reduction of CO₂ emissions during construction and the carbon-fixing effects of wood.

Results were sluggish in the single family homes business in Australia as the number of units sold was down from the previous year against a backdrop of higher mortgage interest rates and construction costs. Last April, we made Regal Innovations Pty Ltd (headquartered in New South Wales, Australia), which designs and constructs commercial and public facility exteriors, green belts, and parks, a consolidated subsidiary, thereby entering the public space landscaping business overseas.

In Southeast Asia, we completed construction of a high-rise condominium in Thailand and began delivering landed houses and condominiums in Vietnam and Indonesia in earnest as well.

As a result of the above, net sales in the Overseas Housing and Real Estate Business came to ¥848.724 billion (up 31.7% year on year), and recurring income came to ¥161.317 billion (up 54.6%).

4 Environment and Resources Business

Results were sluggish in the biomass power generation business due to higher fuel procurement costs despite stable operations at wood biomass power plants in five locations across Japan, including Mombetsu City, Hokkaido.

Results were also sluggish in the forestry business due to decreased sales volume in New Zealand arising from lackluster demand for logs in China, which is the main destination.

Last October, we established Eastwood Forests, LLC (headquartered in North Carolina, USA), a forest asset management company that manages forest assets, in the United States to promote a cyclical forest management business as part of our efforts to realize a decarbonized society. Going forward, we will contribute to society-wide carbon offsetting through the formation of an environmental forestry fund via Eastwood Forests.

As a result of the above, net sales in the Environment and Resources Business came to \(\frac{\text{\ti}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\text{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\tex

5 Other Businesses

Besides the aforementioned businesses, the Sumitomo Forestry Group is engaged in a wide range of service businesses, including management of private-pay elderly care facilities/assisted living facilities and non-life insurance agency services for residential customers. This also includes the share of profit of entities accounted for using equity method associated with Kumagai Gumi Co., Ltd.

Net sales in other businesses came to \(\frac{\pma}{24.553}\) billion (up 2.5\)% year on year), and recurring income came to \(\frac{\pma}{1.938}\) billion (down 35.7\%).

(2) Overview of Financial Position

Total assets came to \(\frac{\pmathbf{\text{\tex

(3) Overview of Cash Flow

There was a net decrease of \(\xi\)22.662 billion in cash and cash equivalents (hereafter: "cash") to \(\xi\)147.373 billion. A summary of cash flow is presented below.

(Operating activities)

Net cash provided by operating activities was ¥55.276 billion (compared to ¥91.576 billion the previous consolidated fiscal year). This was due mainly to an increase in capital resulting from posting of ¥188.385 billion in income before income taxes, even as funds decreased as a result of an increase in inventory, primarily in the US housing business.

(Investment activities)

Net cash used in investment activities was ¥52.385 billion (compared to ¥40.254 billion the previous consolidated fiscal year). This was due mainly to the use of funds for the development of multi-family residential and commercial complexes in the United States.

(Financing activities)

Net cash used in financing activities was \(\frac{\text{\$\text{\}}}{32.998}\) billion (compared to \(\frac{\text{\$\text{\$\text{\}}}}{7.029}\) billion the previous consolidated fiscal year). This was due mainly to the payment of dividends.

(4) Future Outlook

The global economy is slowing due to such factors as the prolonged invasion of Ukraine by Russia and the serious energy crisis affecting Europe in particular. There is increasing uncertainty over the future, including monetary tightening moves to control inflation in major developed countries and the impact of economic deceleration in China.

We must continue to pay attention to the risk of an economic downswing caused by rising interest rates and prices while also keeping an eye on geopolitical risks.

(Future outlook by business segment)

The Sumitomo Forestry Group will continue to engage in business as laid out below to achieve its targets in the fiscal year ending December 2023, the second year of Medium-Term Management Plan "Mission TREEING 2030 Phase 1".

In the Timber and Building Materials Business, we will continue to focus on expanding the supply of wood fuels for biomass power generation and using domestic materials in the distribution business. In the manufacturing business, we will work on establishing a circular material supply system centered on the timber industry complex. We will also strive to spread and expand One Click LCA to promote carbon neutral design, which aims to reduce CO₂ emissions when constructing buildings.

As for the housing business, we will continue to work on promoting orders via online marketing in the custom-built detached housing business while also focusing on improving profitability by streamlining production and enhancing the construction system. In the apartments business, we will continue to focus on marketing via Town Square. In the spec homes business, we will highlight our unique Sumitomo Forestry style residential property development, including our efforts to spread the Forest Garden brand by acquiring environmental certification. In the renovation business, we will work on strengthening sales activities, especially online, and focus on landing orders for environmentally conscious renovations, including thermal insulation and earthquake resistance proposals. In the global housing, construction, and real estate businesses, we completed the restructuring of our organization on January 1, 2023 to promote the medium- to large-scale wooden construction business and the real estate development business in an integrated manner in Japan and overseas. Going forward, we will work on promoting a global real estate development business that includes Japan. In the single family homes business in the United States, we have found ourselves in an adjustment phase since the middle of last year where orders have fallen rapidly in response to rising interest rates. However, in preparation for a recovery in demand, we will work on reinforcing our business base by streamlining our production system, including by promoting integrated design, manufacturing, delivery, and installation of wall panels and other housing products. In the real estate development business in the United States, we will work on expanding new investment projects such as development of mediumto large-scale wooden offices to secure stable revenue while closely monitoring the market and will focus on establishing new revenue streams such as by expanding the detached house rental business. In the single family homes business in Australia, we will work on shortening construction periods and reducing costs by streamlining production. In regard to overseas real estate investment risk, we will continue to monitor the situation based on internal rules, including regularly checking the inventory status of real estate for sale and measuring the value of real estate holdings as we work on further efforts to develop a system that allows us to respond flexibly to market conditions.

In the environment and resources business, we will work on ensuring stable operations at each power plant in the renewable energy business through stable procurement of fuel while focusing on launching operations at new power plants according to plan. Finally, in the forest resources business, we will establish highly accurate technology for measuring CO_2 absorption and fixation by forest resources and promote a business that provides value as a carbon sink through such means as the formation of a forestry fund.

(Climate change initiatives and contribution to achievement of the SDGs)

In our long-term vision Mission TREEING 2030: Making our planet safer and more secure for future generations, the Sumitomo Forestry Group has identified nine key issues and established individual indicators linked to the respective SDGs so that through our business activities, we can provide society with the foundational value for our planet as well as the derivative value for people and society and value for the market economy. One of the basic policies of Medium-Term Management Plan "Mission TREEING 2030 Phase 1" is further integrating business operations and ESG initiatives, and we are steadily promoting initiatives to achieve RE100 and Science Based Targets (SBT). For SBT Scopes 1* and 2**, the Group aims to reduce greenhouse gas emissions by 54.6% compared to 2017 by 2030.

- * Scope 1 refers to direct greenhouse gas emissions from the use of fuels within the Group. (E.g. CO₂ emissions from the use of gasoline in company cars)
- ** Scope 2 refers to indirect greenhouse gas emissions from purchased electric power and heat. (E.g. CO₂ emissions from the use of electric power at offices)

In addition to the aforementioned efforts, the Sumitomo Forestry Group will anticipate social changes and further improve our corporate value by such means as enhancing corporate governance and strengthening our efforts related to environmental responsibility, improving customer satisfaction, respecting human rights and diversity, risk management and legal compliance as we accept feedback from our shareholders and other stakeholders.

Nine material issues and related SDGs



(5) Policy on Profit Distribution and Dividends for FY12/22 and FY12/23

Sumitomo Forestry Co., Ltd. has a fundamental policy of achieving stable and continuous shareholder returns and considers this to be one of its highest priorities. In the future, we will work to improve return on equity (ROE) and increase shareholders' equity effectively utilizing internal reserves in effective investments that contribute to the improvement of long-term corporate value and in research and development activities. At the same time, we will return an appropriate level of earnings to shareholders in accordance with total earnings, while taking into account the need to balance these distributions with the base of operations, financial position, cash flow and other items. Based on the above-mentioned basic policy, the Company plans to pay a fiscal year-end dividend of ¥65.00 per share. Together with the interim dividend of ¥60.00 per share that the Company has already paid, this will bring the dividend for the full year to ¥125.00 per share.

For the fiscal year ending in December 2023, the Company plans to pay an annual dividend of ¥125.00 per share consisting of an interim dividend of ¥60.00 and a year-end dividend of ¥65.00.

2. Basic Thinking on Selection of Accounting Standards

The Sumitomo Forestry Group applies Japanese standards when preparing consolidated financial statements. Our policy on the application of international accounting standards is to address the matter appropriately based on circumstances in Japan and other countries where we do business.

3. Consolidated Financial Statements and Main Notes

(1) Consolidated Balance Sheet

| | Previous consolidated fiscal year | Current consolidated fiscal year |
|---|-----------------------------------|----------------------------------|
| | (December 31, 2021) | (December 31, 2022) |
| ssets | | |
| Current assets | | |
| Cash and deposits | 139,957 | 128,752 |
| Notes and accounts receivable-trade | 103,814 | 112,48 |
| Electronically recorded monetary claims | 36,261 | 41,97 |
| Accounts receivable from completed construction contracts | 49,496 | - |
| Accounts receivable from completed construction contracts and contract assets | - | 57,94 |
| Marketable securities | 3,303 | 3,17 |
| Merchandise and finished goods | 24,426 | 24,57 |
| Work in process | 1,483 | 2,05 |
| Raw materials and supplies | 9,696 | 11,38 |
| Costs on construction contracts in progress | 14,973 | 16,09 |
| Real estate for sale | 49,180 | 106,43 |
| Real estate for sale in process | 332,898 | 434,02 |
| Short-term loans receivable | 35,493 | 28,10 |
| Accounts receivable-other | 54,680 | 56,92 |
| Other | 36,600 | 49,34 |
| Allowance for doubtful account | (348) | (52 |
| Total current assets | 891,912 | 1,072,76 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 109,086 | 111,88 |
| Accumulated depreciation | (50,736) | (54,61 |
| Buildings and structures, net | 58,350 | 57,26 |
| Machinery, equipment and vehicles | 81,599 | 89,67 |
| Accumulated depreciation | (58,569) | (66,68 |
| Machinery, equipment and vehicles, net | 23,031 | 22,98 |
| Land | 41,516 | 46,32 |
| Timber | 38,331 | 40,24 |
| Leased assets | 12,578 | 19,59 |
| Accumulated depreciation | (4,902) | (7,39 |
| Leased assets, net | 7,677 | 12,20 |
| Construction in process | 9,889 | 13,45 |
| Other | 20,112 | 21,33 |
| Accumulated depreciation | (14,723) | (15,02 |
| Other, net | 5,390 | 6,31 |
| Total property, plant and equipment | 184,183 | 198,80 |
| Intangible assets | | , |
| Goodwill | 4,559 | 5,91 |
| Other | 16,111 | 16,96 |
| Total intangible assets | 20,671 | 22,87 |
| Investments and other assets | , | , , , |
| Investment securities | 181,436 | 203,57 |
| Long-term loans receivable | 7,115 | 8,93 |
| Retirement benefit asset | 590 | 71 |
| Deferred tax assets | 7,773 | 7,73 |
| Other | 21,448 | 23,21 |
| Allowance for doubtful account | (902) | (1,01 |
| Total investments and other assets | 217,460 | 243,15 |
| Total non-current assets | 422,314 | 464,83 |
| Total assets | 1,314,226 | 1,537,59 |

| | | (minion ye |
|---|-----------------------------------|----------------------------------|
| | Previous consolidated fiscal year | Current consolidated fiscal year |
| | (December 31, 2021) | (December 31, 2022) |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 103,383 | 105,540 |
| Electronically recorded obligations | 30,682 | 30,662 |
| Accounts payable for construction contracts | 98,165 | 103,56 |
| Short-term borrowings | 25,024 | 45,96 |
| Current portion of bonds | 12 | 1: |
| Current portion of bonds with share acquisition rights | _ | 10,01 |
| Lease obligations | 825 | 2,12 |
| Income tax payable | 6,248 | 5,13 |
| Advanced received on construction contracts in | | , |
| progress | 40,101 | • |
| Contract liabilities | _ | 80,09 |
| Provision for bonuses | 22,460 | 24,21 |
| Provision for bonuses for directors (and other officers) | 165 | 16 |
| Provision for warranties for completed construction | 7,492 | 7,41 |
| Asset retirement of obligations | 961 | 23 |
| Other | 85,485 | 78,97 |
| Total current liabilities | 421,003 | 494,11 |
| Long-term liabilities | | |
| Bonds payable | 90,152 | 90,14 |
| Bonds with share acquisition rights | 10,035 | |
| Long-term borrowings | 168,278 | 187,80 |
| Lease obligations | 8,438 | 12,26 |
| Deferred tax liabilities | 23,044 | 35,40 |
| Provision for retirement benefits for directors (and other officers) | 332 | 31 |
| Retirement benefits liability | 17,148 | 11,79 |
| Asset retirement of obligations | 1,778 | 3,60 |
| Other | 33,929 | 19,60 |
| Total long-term liabilities | 353,134 | 360,93 |
| Total liabilities | 774,136 | 855,04 |
| Net assets | 774,130 | 055,04 |
| Shareholders' equity | | |
| Common stock | 50,064 | 50,07 |
| Capital surplus | 33,899 | 31,49 |
| Retained earnings | 359,641 | 447,21 |
| Treasury shares | (2,362) | (2,46 |
| Total shareholders' equity | 441,241 | |
| | 441,241 | 526,31 |
| Accumulated other comprehensive income Valuation difference on available-for-sale securities | 27.224 | 26.02 |
| | 37,226 | 36,92 |
| Deferred gains (losses) on hedges | 3,403 | 3,77 |
| Foreign currency translation adjustment | 13,699 | 60,44 |
| Remeasurements of defined benefit plans | 54.270 | 4 |
| Total accumulated other comprehensive income | 54,370 | 101,19 |
| Share acquisition rights | 116 | 9 |
| Non-controlling interests | 44,361 | 54,94 |
| Total net assets | 540,089 | 682,55 |
| Total liabilities and net assets | 1,314,226 | 1,537,59 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

| | Previous consolidated fiscal year (January 1, 2021 - December 31, 2021) | Current consolidated fiscal year (January 1, 2022 - December 31, 2022) |
|---|--|---|
| Net sales | 1,385,930 | 1,669,70 |
| Cost of sales | 1,063,936 | 1,276,73 |
| Gross profit | 321,994 | 392,97 |
| Selling, general and administrative expenses | 208,344 | 234,71 |
| Operating income | 113,651 | 158,25 |
| Non-operating income | | |
| Interest income | 393 | 80 |
| Purchase discount | 343 | 35 |
| Dividend income | 1,674 | 2,08 |
| Share of profit of entities accounted for using equity method | 17,782 | 25,75 |
| Foreign exchange gains | 747 | 89 |
| Gain on sale of investment securities | 2,222 | 6,9° |
| Other | 5,451 | 5,92 |
| Total non-operating income | 28,613 | 42,79 |
| Non-operating expenses | | |
| Interest expense | 2,219 | 3,12 |
| Other | 2,294 | 2,93 |
| Total non-operating expenses | 4,513 | 6,03 |
| Recurring income | 137,751 | 194,99 |
| Extraordinary loss | | |
| Impairment loss | 3,819 | 6,60 |
| Total extraordinary loss | 3,819 | 6,60 |
| Profit before income taxes | 133,932 | 188,38 |
| Income taxes-current | 23,765 | 41,51 |
| Income taxes-deferred | 5,651 | 11,7 |
| Γotal income taxes | 29,416 | 53,23 |
| Net income | 104,516 | 135,15 |
| Profit attributable to non-controlling interests | 17,341 | 26,48 |
| Profit for the year attributable to owners of the parent | 87,175 | 108,6 |

| | | (Illillion yell) |
|---|--|---|
| | Previous consolidated fiscal year (January 1, 2021 - December 31, 2021) | Current consolidated fiscal year (January 1, 2022 - December 31, 2022) |
| Net income | 104,516 | 135,155 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (6,947) | (455) |
| Deferred gains (losses) on hedges | 1,337 | (96) |
| Foreign currency translation adjustment | 24,955 | 46,161 |
| Share of other comprehensive income of entities accounted for using equity method | 5,017 | 6,460 |
| Total other comprehensive income | 24,361 | 52,070 |
| Comprehensive income | 128,877 | 187,225 |
| (Breakdown) | | |
| Comprehensive income attributable to shareholders of parent | 106,447 | 155,493 |
| Comprehensive income attributable to non-controlling interests | 22,429 | 31,732 |

(3) Consolidated Statements of Changes in Shareholders' Equity

Previous consolidated fiscal year (January 1 to December 31, 2021)

(million yen)

| | Shareholders' equity | | | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|
| | Common stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | |
| Balance at the beginning of current period | 32,803 | 18,485 | 283,416 | (2,340) | 332,363 | | |
| Changes during the period | | | | | | | |
| Issuance of new shares | 17,259 | 17,259 | | | 34,518 | | |
| Issuance of new shares (exercise of share acquisition rights) | 2 | 2 | | | 3 | | |
| Dividends from surplus | | | (10,950) | | (10,950) | | |
| Profit for the year attributable to owners of the parent | | | 87,175 | | 87,175 | | |
| Purchase of treasury stock | | | | (21) | (21) | | |
| Change in stake of parent company related to transactions with non-controlling interests | | (1,847) | | | (1,847) | | |
| Net changes in items other than shareholders' equity | | | | | | | |
| Total changes during the period | 17,261 | 15,414 | 76,225 | (21) | 108,878 | | |
| Balance at the end of current period | 50,064 | 33,899 | 359,641 | (2,362) | 441,241 | | |

| | | Accumulated | other comprehe | ensive income | | | | |
|--|---|---|--|---|--|--------------------------------|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Deferred gains (losses) on hedges | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Share acquisition rights | Non- controlling interests | Total net assets |
| Balance at the beginning of current period | 44,337 | 1,762 | (11,098) | 96 | 35,098 | 120 | 31,875 | 399,456 |
| Changes during the period | | | | | | | | |
| Issuance of new shares | | | | | | | | 34,518 |
| Issuance of new shares (exercise of share acquisition rights) | | | | | | | | 3 |
| Dividends from surplus | | | | | | | | (10,950) |
| Profit for the year attributable to owners of the parent | | | | | | | | 87,175 |
| Purchase of treasury stock | | | | | | | | (21) |
| Change in stake of parent company related to transactions with non-controlling interests | | | | | | | | (1,847) |
| Net changes in items other than shareholders' equity | (7,111) | 1,640 | 24,797 | (54) | 19,273 | (3) | 12,486 | 31,755 |
| Total changes during the period | (7,111) | 1,640 | 24,797 | (54) | 19,273 | (3) | 12,486 | 140,633 |
| Balance at the end of current period | 37,226 | 3,403 | 13,699 | 42 | 54,370 | 116 | 44,361 | 540,089 |

Current consolidated fiscal year (January 1 to December 31, 2022)

(million yen)

| | Shareholders' equity | | | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|
| | Common stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | |
| Balance at the beginning of current period | 50,064 | 33,899 | 359,641 | (2,362) | 441,241 | | |
| Changes during the period | | | | | | | |
| Issuance of new shares | | | | | - | | |
| Issuance of new shares (exercise of share acquisition rights) | 10 | 10 | | | 20 | | |
| Dividends from surplus | | | (21,096) | | (21,096) | | |
| Profit for the year attributable to owners of the parent | | | 108,672 | | 108,672 | | |
| Purchase of treasury stock | | | | (103) | (103) | | |
| Disposal of treasury stock | | 0 | | 0 | 0 | | |
| Change in stake of parent company related to transactions with non-controlling interests | | (2,416) | | | (2,416) | | |
| Net changes in items other than shareholders' equity | | | | | | | |
| Total changes during the period | 10 | (2,406) | 87,576 | (103) | 85,076 | | |
| Balance at the end of current period | 50,074 | 31,493 | 447,216 | (2,465) | 526,318 | | |

| | | Accumulated | other comprehe | ensive income | | | | |
|--|---|---|--|---|--|--------------------------------|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Deferred gains (losses) on hedges | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income | Share acquisition rights | Non- controlling interests | Total net assets |
| Balance at the beginning of current period | 37,226 | 3,403 | 13,699 | 42 | 54,370 | 116 | 44,361 | 540,089 |
| Changes during the period | | | | | | | | |
| Issuance of new shares | | | | | | | | _ |
| Issuance of new shares (exercise of share acquisition rights) | | | | | | | | 20 |
| Dividends from surplus | | | | | | | | (21,096) |
| Profit for the year attributable to owners of the parent | | | | | | | | 108,672 |
| Purchase of treasury stock | | | | | | | | (103) |
| Disposal of treasury stock | | | | | | | | 0 |
| Change in stake of parent company related to transactions with non-controlling interests | | | | | | | | (2,416) |
| Net changes in items other than shareholders' equity | (300) | 372 | 46,744 | 6 | 46,822 | (20) | 10,586 | 57,388 |
| Total changes during the period | (300) | 372 | 46,744 | 6 | 46,822 | (20) | 10,586 | 142,464 |
| Balance at the end of current period | 36,926 | 3,775 | 60,443 | 49 | 101,192 | 96 | 54,948 | 682,554 |

(million yen)

| | Previous consolidated fiscal year (January 1, 2021 - | Current consolidated fiscal year (January 1, 2022 - |
|--|--|---|
| | December 31, 2021 | December 31, 2022 - |
| Net cash provided by (used in) operating activities | | |
| Income before income taxes | 133,932 | 188,385 |
| Depreciation and amortization | 16,491 | 17.911 |
| Impairment loss | 3,819 | 6,609 |
| Amortization of goodwill | 2,110 | 2,741 |
| Provision for (reversal of) doubtful accounts | (177) | 164 |
| Provision for (reversal of) employees' bonuses | 4,599 | 217 |
| Provision for (reversal of) directors' bonuses | 59 | (2) |
| Provision for (reversal of) warranties for completed construction | 1,085 | (456) |
| Provision for loss on business liquidation | (368) | - |
| Provision for (reversal of) directors' retirement benefits | (8) | (19) |
| Net defined benefit liability (decrease) | (2,760) | (5,716) |
| Interest and dividends income | (2,068) | (2,897) |
| Interest expense | 2,219 | 3,124 |
| Equity in (earnings) losses of affiliates | (17,782) | (25,753) |
| Losses (gains) on sale of marketable securities and investment securities | (2,222) | (6,970) |
| Decrease (increase) in notes and accounts receivable-trade | (21,582) | - |
| Decrease (increase) in notes and accounts receivable-trade and contract assets | - | (13,316) |
| Decrease (increase) in inventories | (67,205) | (102,094) |
| Other current assets | (14,893) | (3,329) |
| Increase (decrease) in notes and accounts payable-trade | 46,023 | 9,050 |
| Advances received | 5,487 | 2,584 |
| Advances received on uncompleted construction contracts | 5,124 | - |
| Increase (decrease) in contract liabilities | _ | (15) |
| Accrued consumption taxes | 3,332 | (2,079) |
| Increase (decrease) in other current liabilities | (4,627) | 7,780 |
| Other | 1,803 | (4,385) |
| Subtotal | 92,389 | 71,536 |
| Interest and dividends income received | 25,093 | 34,722 |
| Interest paid | (2,310) | (3,010) |
| Income taxes paid | (23,596) | (47,972) |
| Net cash provided by (used in) operating activities | 91,576 | 55,276 |

| | | (million yer |
|--|--|---|
| | Previous consolidated fiscal year (January 1, 2021 - December 31, 2021) | Current consolidated fiscal year (January 1, 2022 - December 31, 2022) |
| Net cash provided by (used in) investment activities | | |
| Payments into time deposits | (5,230) | (5,212) |
| Proceeds from withdrawal of time deposits | 538 | 5,222 |
| Decrease (increase) in short-term loans receivable | (78) | (2,562) |
| Proceeds from sales and redemption of securities | 204 | 2 |
| Payments for purchases of property, plant and equipment | (20,614) | (31,999 |
| Proceeds from sales of property, plant and equipment | 3,944 | 6,004 |
| Payments for purchases of intangible assets | (3,664) | (4,666 |
| Payments for purchase of investment securities | (14,430) | (26,247 |
| Proceeds from sales and redemption of investment securities | 3,312 | 17,041 |
| Payments for transfer of business | (3,513) | (3,648 |
| Payments for purchase of subsidiary shares resulting in change in scope of consolidation | - | (2,165 |
| Proceeds from purchase of subsidiary shares resulting in change in scope of consolidation | 2,098 | 328 |
| Payments of long-term loans payable | (2,207) | (5,734 |
| Repayments of long-term loans receivable | 688 | 2,822 |
| Other payments | (3,161) | (3,197 |
| Other proceeds | 1,859 | 1,626 |
| Net cash provided by (used in) investment activities | (40,254) | (52,385 |
| Net cash provided by (used in) financing activities | | |
| Net increase (decrease) in short-term debt | (1,399) | 10,517 |
| Net increase (decrease) in commercial paper | (10,000) | - |
| Repayments of finance lease obligations | (1,887) | (3,279 |
| Proceeds from long-term debt | 52,447 | 54,095 |
| Repayment of long-term debt | (54,174) | (45,267 |
| Redemption of bonds | (134) | (77 |
| Proceeds from issuance of shares | 34,304 | |
| Proceeds from stock issuance to non-controlling interests | 119 | 1,686 |
| Cash dividends paid | (10,950) | (21,096 |
| Cash dividends paid to non-controlling interests | (11,580) | (24,762 |
| Payments for purchase of subsidiary shares not resulting in change in scope of consolidation | (2,578) | (3,799 |
| Net decrease (increase) in deposits with withdrawal and usage restrictions | (1,194) | (1,015 |
| Other proceeds | 0 | 0 |
| Other payments | (3) | (2 |
| Net cash provided by (used in) financing activities | (7,029) | (32,998 |
| Effect of exchange rate change on cash and cash equivalents | 3,521 | 7,444 |
| Net increase (decrease) in cash and cash equivalents | 47,815 | (22,662 |
| Cash and cash equivalents at the beginning of period | 122,220 | 170,035 |
| Cash and cash equivalents at the end of period | 170,035 | 147,373 |

(5) Notes to the Consolidated Financial Statements

(Notes related to the Assumption of a Going Concern)

Not applicable

(Changes in Accounting Policies)

The Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30, July 4, 2019) has been applied from the beginning of the fiscal year under review. In accordance with the provisional measures set forth in paragraph 19 of the Accounting Standard for Fair Value Measurement and paragraph 44-2 of the Accounting Standard for Financial Instruments (ASBJ Statement No. 10, July 4, 2019), the new accounting policies established by the Accounting Standard for Fair Value Measurement, etc., will be applied going forward. This does not affect the consolidated financial statements.

(Changes in Presentation)

(Consolidated Balance Sheet)

Electronically recorded monetary claims included in notes and accounts receivable-trade under current assets and electronically recorded obligations included in notes and accounts payable-trade under current liabilities in the previous fiscal year have become more significant in terms of monetary amount. As such, these have been presented independently in the current fiscal year. In order to reflect this change in presentation, the consolidated financial statements for the previous fiscal year have been restated.

As a result, the ¥140.075 billion in notes and accounts receivable-trade under current assets in the consolidated balance sheet of the previous fiscal year has been restated as ¥103.814 billion in notes and accounts receivable-trade and ¥36.261 billion in electronically recorded monetary claims, while the ¥134.065 billion in notes and accounts payable-trade under current liabilities has been restated as ¥103.383 billion in notes and accounts payable-trade and ¥30.682 billion in electronically recorded obligations.

(Consolidated Statements of Income)

Gain on sale of investment securities included in other under non-operating income in the previous fiscal year has become more significant in terms of monetary amount. As such, it has been presented independently in the current fiscal year. In order to reflect this change in presentation, the consolidated financial statements for the previous fiscal year have been restated.

As a result, the ¥7.673 billion in other under non-operating income in the consolidated statements of income of the previous fiscal year has been restated as ¥2.222 billion in gain on sale of investment securities and ¥5.451 billion in other.

(Application of Accounting Standard for Revenue Recognition)

The Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020) has been applied from the beginning of the fiscal year under review. The Accounting Standard for Revenue Recognition has been applied, so "Accounts receivable from completed construction contracts", which had been presented under "Current assets" on the Consolidated Balance Sheet in the previous fiscal year, is included in "Accounts receivable from completed construction contracts and contract assets" as of the fiscal year under review. In addition, "Advances received on construction contracts in progress" and some items from "Other" that had been presented under "Current liabilities" along with some items from "Other" that had been presented under "Long-term liabilities" are now included in "Contract liabilities". Furthermore, "Decrease (increase) in notes and accounts receivable-trade", which had been presented under "Cash flows from operating activities" on the Consolidated Statements of Cash Flows in the previous fiscal year, is included in "Decrease (increase) in notes and accounts receivable-trade and contract assets" as of the fiscal year under review. Some items from "Advances received", "Advances received on uncompleted construction contracts", some items from "Increase (decrease) in other current liabilities", and some items from "Other" are included in "Increase (decrease) in contract liabilities". In accordance with the provisional measures set forth in paragraph 89-4 of the Accounting Standard for Revenue Recognition, the figures from the previous fiscal year have not been restated using the new method.

(Segment Information)

1. Outline of Reporting Segments

Reporting segments are discrete constituent units of the Sumitomo Forestry Group for which financial statements are separately prepared. In order to determine the allocation of the Group's management resources and evaluate its business results, the Board of Directors regularly discusses the reporting segments.

The Sumitomo Forestry Group has established divisions in its Headquarters to handle its products, services and regions. Each division formulates comprehensive strategies for the products and services that it handles and uses these strategies to conduct its business activities.

Therefore, the Sumitomo Forestry Group consists of different product, service and region-oriented segments which are based around divisions. There are four reporting segments: the Timber and Building Materials Business, the Housing and Construction Business, the Overseas Housing and Real Estate Business, and the Environment and Resources Business.

The Timber and Building Materials Business is engaged in the purchase, manufacture, processing and sale, etc. of timber and building materials. The Housing and Construction Business is engaged in the construction, maintenance and renovation of detached houses and apartment buildings, the sale of spec homes, the leasing, management, purchase and sale and brokerage of real estate, house exterior fixtures, landscaping works contracting, urban greening works, CAD, site surveys, etc. The Overseas Housing and Real Estate Business is engaged in the sale of spec homes, construction of detached houses, development of Multi-Family and Commercial Mix Use in overseas markets. The Environment and Resources Business is engaged in the biomass power generation business, the forestry business, and more.

2. Method Used for Calculating Sales, Income (loss), Assets and Other Items by Each Reporting Segment
The accounting treatment used for all reporting segments is basically the same as that stated in "Basis of
Presenting the Consolidated Financial Statements," except for the treatment used to account for retirement
benefit cost.

Lump-sum expenses such as actuarial differences for retirement benefit cost are not included in the income or losses of business segments.

Segment income figures are based on recurring income.

Intersegment transactions are priced in accordance with prevailing market prices.

3. Information regarding Sales, Income (loss), Assets and Other Items by Each Reporting Segment Previous consolidated fiscal year (January 1 to December 31, 2021)

(million yen)

| | | D. | | | | | | | Total shown |
|--|-------------------------------------|-----------------------------|--|-------------|-----------|-------------------|-----------|---------------------|--|
| | Timber and Building Materials | Housing and Construction | Overseas Housing and Real Estate | Environment | Total | Other (Note 1) | Total | Adjustment (Note 2) | in the consolidated financial statement (Note 3) |
| Net sales | | | | | | | | | |
| (1) Unaffiliated customers | 195,800 | 510,627 | 643,740 | 20,987 | 1,371,155 | 14,181 | 1,385,336 | 594 | 1,385,930 |
| (2) Intersegment sales/ transfer | 21,058 | 312 | 832 | 1,312 | 23,514 | 9,762 | 33,277 | (33,277) | - |
| Total | 216,858 | 510,939 | 644,573 | 22,299 | 1,394,669 | 23,944 | 1,418,613 | (32,683) | 1,385,930 |
| Segment income (loss) | 9,984 | 19,641 | 104,334 | 3,931 | 137,889 | 3,012 | 140,901 | (3,150) | 137,751 |
| Segment assets | 219,948 | 198,747 | 540,636 | 89,708 | 1,049,039 | 78,722 | 1,127,761 | 186,464 | 1,314,226 |
| Other items | | | | | | | | | |
| Depreciation and amortization (Note 4) | 3,341 | 4,992 | 2,878 | 2,109 | 13,321 | 2,097 | 15,418 | 1,074 | 16,491 |
| Amortization of goodwill | - | 263 | 1,763 | _ | 2,025 | 84 | 2,110 | - | 2,110 |
| Interest income | 29 | 11 | 328 | 14 | 382 | 0 | 382 | 12 | 393 |
| Interest expense | 515 | 461 | 2,416 | 566 | 3,958 | 226 | 4,184 | (1,965) | 2,219 |
| Equity in earnings (losses) of affiliates | (19) | (53) | 14,141 | 670 | 14,739 | 3,043 | 17,782 | 0 | 17,782 |
| Investments in equity method affiliates | 8,566 | 570 | 46,959 | 4,611 | 60,707 | 39,214 | 99,921 | 7 | 99,928 |
| Increase in property, plant and equipment and intangible assets (Note 4) | 3,195 | 4,706 | 13,132 | 4,257 | 25,289 | 1,145 | 26,434 | 144 | 26,579 |

(Notes)

- "Other" is business segments not included in the reporting segments. Such segments include private-pay elderly care/assisted living facilities business, insurance agency business, and civil engineering/construction work.
- 2. Adjustments are as presented below.
 - (1) Adjusted sales to unaffiliated customers of ¥594 million are attributable to the administrative departments and comprised mainly of rent from Company landholdings.
 - (2) The adjusted business loss of ¥3.150 billion includes ¥182 million in eliminated intersegment transactions, a ¥3.260 billion actuarial gain associated with retirement benefit costs, and ¥6.227 billion in corporate losses which are not allocated to any of the reporting segments.
 - Corporate income (loss) is primarily selling, general and administrative expenses, non-operating income or non-operating expenses not belonging to any reporting segments.
 - (3) The adjusted segment assets of ¥186.464 billion include ¥11.671 billion in eliminated intersegment transactions and ¥198.135 billion in corporate assets which are not allocated to any of the reporting segments.
 - Corporate assets are mainly unused funds after management (cash and deposits, securities, and short-term debt), long-term investments (investment securities) and assets used by administrative departments.
- 3. Total segment income (loss) and segment assets are adjusted against recurring income and assets shown in the consolidated financial statements, respectively.
- 4. The increase in depreciation expenses, property, plant and equipment and intangible assets includes long-term prepaid expenses and write offs associated with these expenses.

Current consolidated fiscal year (January 1 to December 31, 2022)

(million yen)

| | Reporting Segment | | | | | | | | Total shown |
|--|-------------------------------------|-----------------------------|--|---------------------------------|-----------|-------------------|-----------|---------------------|--|
| | Timber and Building Materials | Housing and Construction | Overseas Housing and Real Estate | Environment and Resources | Total | Other (Note 1) | Total | Adjustment (Note 2) | in the consolidated financial statement (Note 3) |
| Net sales | | | | | | | | | |
| (1) Unaffiliated customers | 253,196 | 533,147 | 848,023 | 20,501 | 1,654,868 | 14,241 | 1,669,109 | 599 | 1,669,707 |
| (2) Intersegment sales/ transfer | 20,536 | 358 | 701 | 1,370 | 22,965 | 10,312 | 33,276 | (33,276) | - |
| Total | 273,733 | 533,506 | 848,724 | 21,871 | 1,677,833 | 24,553 | 1,702,385 | (32,678) | 1,669,707 |
| Segment income (loss) | 14,878 | 15,899 | 161,317 | 1,392 | 193,486 | 1,938 | 195,423 | (429) | 194,994 |
| Segment assets | 235,952 | 209,118 | 766,261 | 92,583 | 1,303,913 | 74,283 | 1,378,197 | 159,402 | 1,537,598 |
| Other items | | | | | | | | | |
| Depreciation and amortization (Note 4) | 3,611 | 5,369 | 3,705 | 2,200 | 14,885 | 1,954 | 16,838 | 1,073 | 17,911 |
| Amortization of goodwill | 36 | 263 | 2,442 | _ | 2,741 | - | 2,741 | - | 2,741 |
| Interest income | 40 | 10 | 702 | 44 | 796 | 0 | 796 | 12 | 808 |
| Interest expense | 688 | 453 | 3,247 | 518 | 4,905 | 195 | 5,100 | (1,976) | 3,124 |
| Equity in earnings (losses) of affiliates | (252) | (47) | 23,244 | 552 | 23,496 | 2,256 | 25,753 | 0 | 25,753 |
| Investments in equity method affiliates | 7,082 | 1,586 | 67,743 | 5,352 | 81,762 | 40,576 | 122,338 | 7 | 122,344 |
| Increase in property, plant and equipment and intangible assets (Note 4) | 4,342 | 5,673 | 21,702 | 2,946 | 34,663 | 1,189 | 35,852 | 87 | 35,939 |

(Notes)

- 1. "Other" is business segments not included in the reporting segments. Such segments include private-pay elderly care/assisted living facilities business, insurance agency business, and civil engineering/construction work.
- 2. Adjustments are as presented below.
 - (1) Adjusted sales to unaffiliated customers of ¥599 million are attributable to the administrative departments and comprised mainly of rent from Company landholdings.
 - (2) The adjusted business loss of ¥429 million includes ¥39 million in eliminated intersegment transactions, a ¥7.968 billion actuarial gain associated with retirement benefit costs, and ¥8.357 billion in corporate losses which are not allocated to any of the reporting segments.
 - Corporate income (loss) is primarily selling, general and administrative expenses, non-operating income or non-operating expenses not belonging to any reporting segments.
 - (3) The adjusted segment assets of ¥159.402 billion include ¥12.921 billion in eliminated intersegment transactions and ¥172.323 billion in corporate assets which are not allocated to any of the reporting segments.
 - Corporate assets are mainly unused funds after management (cash and deposits, securities, and short-term debt), long-term investments (investment securities) and assets used by administrative departments.
- Total segment income (loss) and segment assets are adjusted against recurring income and assets shown in the consolidated financial statements, respectively.
- 4. The increase in depreciation expenses, property, plant and equipment and intangible assets includes long-term prepaid expenses and write offs associated with these expenses.

(Per-Share Information)

| | Previous consolidated fiscal year | Current consolidated fiscal year |
|------------------------------------|-----------------------------------|----------------------------------|
| | (January 1, 2021 - | (January 1, 2022 - |
| | December 31, 2021) | December 31, 2022) |
| Net assets per share | ¥2,479.76 | ¥3,140.26 |
| Net income per share | ¥457.69 | ¥543.80 |
| Net income per share fully diluted | ¥446.69 | ¥530.99 |

(Notes) 1. The basis for calculating net assets per share is as follows.

| | Previous consolidated fiscal year (December 31, 2021) | Current consolidated fiscal year (December 31, 2022) |
|--|---|--|
| Total net assets (million yen) | 540,089 | 682,554 |
| Breakdown of deductions from total net (million yen) | 44,478 | 55,044 |
| (Subscription rights to shares (million yen)) | (116) | (96) |
| (Non-controlling interests (million yen)) | (44,361) | (54,948) |
| Total net assets for common stock (million yen) | 495,612 | 627,510 |
| Number of common stocks issued (shares) | 201,200,936 | 201,218,236 |
| Number of treasury stocks (shares) | 1,338,269 | 1,390,509 |
| Number of common stocks used for calculation of net asset per share (shares) | 199,862,667 | 199,827,727 |

2. The basis for calculating net income per share and net income per share fully diluted is as follows.

| | Previous consolidated fiscal year (January 1, 2021 - December 31, 2021) | Current consolidated fiscal year (January 1, 2022 - December 31, 2022) |
|--|--|---|
| Net income per share | | |
| Profit for the year attributable to owners of the parent (million yen) | 87,175 | 108,672 |
| Income not available to common stockholders (million yen) | _ | _ |
| Profit attributable to owners of parent for common stock (million yen) | 87,175 | 108,672 |
| Weighted average number of shares issued (shares) | 190,465,847 | 199,838,137 |
| | | |
| Net income per share fully diluted | | |
| Adjusted profit for the year attributable to owners of the parent (million yen) | - | - |
| Common shares increase (shares) | 4,689,918 | 4,819,837 |
| (Convertible bonds with stock acquisition rights (shares)) | (4,591,346) | (4,680,883) |
| (Stock acquisition rights (shares)) | (98,572) | (90,000) |
| Performance-linked stock compensation (shares) | (-) | (48,954) |
| Overview of potentially dilutive common shares not included in computation of diluted net income per share because of their anti-dilutive effect | - | - |

(Additional Information)

(Impact of COVID-19 on Accounting Estimates)

It is exceedingly difficult to predict how COVID-19 will spread and when it will subside, but the Sumitomo Forestry Group has not been significantly impacted by the pandemic, although performance was affected to an extent in the fiscal year under review.

As such, when determining recoverability of deferred tax assets and recognition of impairment loss, we have prepared our best estimates as of the end of the fiscal year under review based on information available to us at the time of preparing our consolidated financial statements, assuming that the impact of COVID-19 will remain minor. However, in the event that there is a change in the conditions or hypotheses that these estimates were based on, it could have an impact on our consolidated financial statements for the next fiscal year and beyond.

(Significant Subsequent Events)

(Business combination through acquisition)

On January 13, 2023 (US time), Sumitomo Forestry Co., Ltd. acquired an 80% stake in SI HoldCo, LLC, which is the holding company of the US-based Southern Impression Homes Group, through consolidated subsidiary Gehan Homes, Ltd. and made it a consolidated subsidiary.

1. Overview of business combination

(1) Name of acquired company and description of its business

Name of acquired company: SI HoldCo, LLC and 11 other companies

Description of business: Holding company of Southern Impression Homes Group,

which develops land, constructs, sells, and manages rental properties for

single-family rental homes

(2) Main reasons for business combination

The Company will make the Southern Impression Homes Group, which is engaged in residential land development, constructing, sales, and rental management of single-family homes primarily for investors in the state of Florida, a consolidated subsidiary, thereby entering the single-family housing business in the state. Equity interests were acquired for the purpose of further expanding the single-family spec housing business that we are already engaged in in the United States and entering the real estate leasing and management business there, starting with Florida, one of the largest markets in the country.

(3) Date of business combination

January 13, 2023 (US time)

(4) Legal form of business combination

Acquisition of equity interests with cash

(5) Percentage of voting rights to be acquired 80%

(6) Main basis for determining the acquiring company

Our consolidated subsidiary Gehan Homes, Ltd. is acquiring the stake with cash.

2. Breakdown of acquisition price and type of consideration

Acquisition price: ¥11.520 billion (cash)

Acquisition cost: ¥11.520 billion

Note: The acquisition price does not include the conditional acquisition price.

3. Description and amount of major acquisition-related expenses

Nothing has been finalized at this time.

4. Amount of goodwill, reason for goodwill, and method and period of amortization Nothing has been finalized at this time.

- 5. Amount and breakdown of assets and liabilities to be accepted on the date of business combination Nothing has been finalized at this time.
- 6. Details of conditional acquisition price stipulated in business combination agreement and accounting policy after current fiscal year
 - Under the agreement, additional payments are to be made based on the degree of achievement of future performance indicators by the acquired company. The variable portion of the conditional acquisition price will be recognized in accordance with U.S. GAAP.