September 6, 2019

Sumitomo Forestry Co., Ltd.

Commencement of Electricity Service "Sumirin Denki" from November for Post-FIT Owners Fixed purchase price of 11 yen per kWh till March 2023

Sumitomo Forestry Co., Ltd. (President and Representative Director: Akira Ichikawa; Headquarters: Chiyoda-ku, Tokyo; hereinafter Sumitomo Forestry) announced the commencement of a service from November 2019 for owners of Sumitomo Forestry Home houses. For owners whose purchase period under the renewable energy feed-in-tariff (FIT) scheme has ended ("post-FIT"), Sumitomo Forestry will offer services as an agent^{*1} for the purchase of surplus electricity from home solar power generation (hereinafter PV) as well as for electricity supply. The purchase price is fixed at 11 yen per kWh up till March 2023.

This service, named Sumirin Denki, aims to improve customer satisfaction as well as contribute toward the realization of SBTs^{*2}, which the Sumitomo Forestry Group seeks to achieve by 2030, through effectively utilizing Sumitomo Forestry's offices, model homes, and other locations.

- *1 As an agent for retail electricity suppliers, Sumitomo Forestry will carry out advertising and handle applications for Sumirin Denki. The supply of electricity as well as the purchase of surplus PV electricity will be carried out by retail electricity suppliers.
- *2 The Science Based Targets initiative (SBTi) is a green-house gas reduction initiative that seeks to keep average global temperature increase below 2 degrees Celsius compared to pre-industrial temperatures by using scientific methods. In July 2018, the Sumitomo Forestry Group formulated a long-term reduction greenhouse gas emissions target, which has been reviewed and approved by the SBT initiative as a science-based target that contributes as a long-term climate change measure.

Service commencement	November 1, 2019	Applicable regions	Nationwide in Japan (excluding Okinawa)
Applicable customers	 The following customers who have come to the end of their FIT purchase period: (1) Owners of Sumitomo Forestry Home houses (2) Customers who have installed PV systems through Sumitomo Forestry Home Tech 		
Application method	Through Sumirin Denki application page on clubforest, a web site specially for owners (https://clubforest.com/)		
Purchase of surplus PV electricity	 11 yen per kWh*³ (inclusive of taxes) *3 Purchase price up till March 2023. There are no conditions such as for the purchase of storage batteries. 		
Electricity supply* ⁴	Plans that have lower rates than generic family plans of electric power companies (former general electric utilities) in each area will be offered		

Details of Sumirin Denki

*4 There are future plans to expand electricity supply to owners who have yet to install PV systems and new housing customers.



Background and Significance

The buyback program of surplus electricity launched in November 2009 was a system which obliges electric power companies to purchase surplus PV electricity from homes, offices, and other users at a fixed price over a fixed period. This program has now transitioned into the feed-in-tariff (FIT) scheme. The surplus electricity purchase period for PV systems less than 10kW is 10 years. Families whose purchase periods are ending ("post-FIT") from November 2019 onward are able to deliberate on how to handle surplus electricity, including signing new electricity purchase agreements with electric power companies.

The Sumitomo Forestry Group offers surplus electricity buyback as well as proposals in preparation for blackouts during disasters—such as the installation of storage batteries—to post-FIT owners under Sumirin Denki.

Going forward, the Sumitomo Forestry Group will continue to contribute to the realization of a sustainable and prosperous society through our business activities.