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For immediate release

Sumitomo Forestry Co., Ltd.

## Entry into the landscaping business in Australia

~ Conversion of Local Company into Subsidiary, and Advancement of  
Decarbonization through Environmentally Friendly Development ~

Sumitomo Forestry Co., Ltd. (President and Representative Director: Toshiro Mitsuyoshi; Headquarters: Chiyoda-ku, Tokyo; hereinafter Sumitomo Forestry) announced its entry into the landscaping business\*<sup>1</sup> in Australia. Sumitomo Forestry acquired 51% of shares in Regal Innovations Pty Ltd. (hereinafter, Regal), which operates in the landscaping business locally. By combining Regal's environmental greening technology and Sumitomo Forestry's residential and real estate development businesses, together the companies will advance environmentally friendly development. This is the first time that Sumitomo Forestry has made a foray into the landscaping business in public spaces in overseas.



Barangaroo Reserve area

Through our wholly owned subsidiary, Sumitomo Forestry Australia Pty Ltd. (Managing Director: Koichi Nomoto; Head Office: Melbourne, Victoria), we have now added Regal, as a new subsidiary. Regal is a major landscaping company that designs and constructs commercial and public external spaces, green zones and parks, predominantly in Sydney, New South Wales.



The Darling Harbour area,  
currently undergoing  
redevelopment

In Australia, where there are many small-scale landscaping companies that excel in the creation of landscapes that are symbolic and are harmonized with nature, Regal is exceptional in its ability to propose unified development projects, from design through to materials proposal, construction supervision and post-completion maintenance. It boasts ample achievements in design and construction, and has been constructing for Sumitomo Forestry in multiple residential land development projects for several years. Regal has undertaken landscaping projects in the central Sydney's Barangaroo and Darling Harbour precincts, that are currently undergoing redevelopment, and among others has been involved in leading urban development and construction projects for the University of Technology Sydney, the National Museum of Australia in Canberra and a number of these development projects have received awards from international external evaluation agencies. It also aims to participate in large scale infrastructure investments, including Australia's Western Sydney Airport, which is scheduled to begin operations in 2026, and in Brisbane, which will host the

2032 Olympic and Paralympic Games in a wide range of fields, including the development of green zones and parks, and the greening of wall faces and rooftops.

Sumitomo Forestry has expanded its housing business in Australia's major cities since 2009, with annual sales of 3,169 homes in the fiscal year ending December 2021, ranking third Australia-wide.\*<sup>2</sup> In recent years, it has also undertaken residential land development and development of a 15-story wooden office building in Melbourne. Sumitomo Forestry will establish a business model that leverages the design and construction capabilities of Regal, a company that demonstrates a high level of affinity with its existing business, and drive environmentally friendly development.

In Japan, Sumitomo Forestry Landscaping Co., Ltd. (President and Representative Director: Yutaka Kamiya; Headquarters: Nakano-ku, Tokyo) is expanding its environmental greening business, undertaking garden construction and green area management, for offices, commercial facilities, etc.\*<sup>3</sup> By leveraging its experience and techniques as one of Japan's biggest garden landscape construction companies, it will advance guidance on techniques and design related to garden vegetation in consideration of biodiversity, and landscape design ingenuity, through exchange of personnel with Regal.

In Japan and abroad, Sumitomo Forestry Group develops business operations centered on wood, from forest management through to procurement and manufacture of timber and construction materials, wooden construction, and wood biomass power generation. Through Sumitomo Forestry's wood cycle of harvesting and processing, using, recycling, and planting trees, the company aims to realize a decarbonized, sustainable society through its business. With this opportunity of overseas expansion in the landscaping business, the company will accelerate initiatives aimed at decarbonization in Australia and other overseas countries.

Under our new acquisition we are committed to working with Regal in developing a positive outcome improving industry sustainability and building a strong future.

\*1. Landscaping business is the general term for business relating to beautification of spaces, exterior works, etc. in townscape and urban development. In addition to garden landscape and greening construction business, Regal has experience in civil, small-to medium-scale building construction work, and vegetation restoration projects.

\*2. Total for three Sumitomo Forestry Group companies. Sumitomo Forestry survey based on construction ranking by builder issued by Australia's Housing Industry Association.

\*3. In addition, it operates in a wide range of businesses, including contract exterior and garden landscape work for homes and condominiums, procurement and sale of trees, etc., manufacture and sales, etc. of agricultural materials.

#### ■ Overview of Regal

(1) Company name	Regal Innovations Pty Ltd.
(2) Representative	Robert Stanton (Managing Director)
(3) Headquarters	Mulgrave, New South Wales
(4) Established	1971
(5) Main business	Operates landscaping businesses, chiefly in New South Wales
(6) Employees	69 (as at end June 2021)

■ Areas of Sumitomo Forestry Group business operations in Australia

