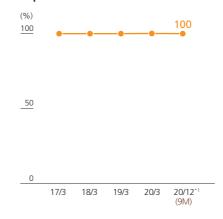
#### Financial highlights

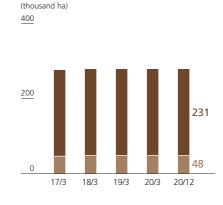
### Net sales Operating income Recurring income (¥ billion) (¥ billion) (¥ billion) 1,500 17/3 Net income attributable to ROE (Return on equity) ROA (Return on assets) shareholders of parent (¥ billion) <u>15</u> <u>60</u> 15 40 10 8.8 18/3 19/3 20/3 20/12 18/3 19/3 20/3 20/12 Total assets / Equity ratio Dividend per share / Dividend payout ratio Net income per share Total assets Equity ratio 1,200 60 200 150 100 18/3 19/3 20/3 20/12 17/3 18/3 19/3 20/3 20/12 17/3 18/3 19/3 20/3 20/12

### Non-financial highlights

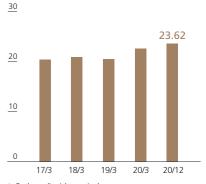
# Sustainability procurement survey implementation rate of suppliers of imported timber



#### Area of forest owned, managed, etc.



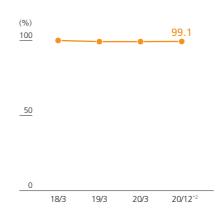
## Carbon stock in company-owned forests in Japan and plantation forests overseas



\* Carbon dioxide equivalent

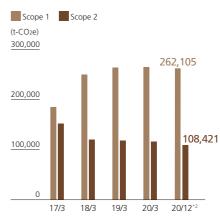
(million t-CO<sub>2</sub>)

## Recycling rate at manufacturing plants in Japan

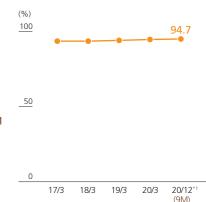


#### CO<sub>2</sub> emissions

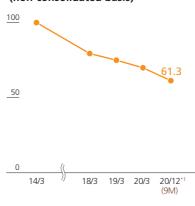
Japan Overseas



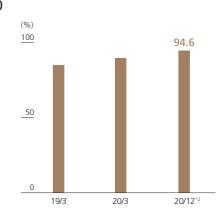
Ratio of houses certified as Excellent Long-Term Housing among new custom-built detached houses



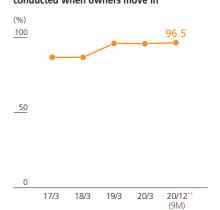
Hours of overtime work (comparison of hours against base year of FY ended March 2014 set at 100) (non-consolidated basis)



# Rate of sustainable timber and timber products handled



# Customer satisfaction regarding custom-built detached houses according to surveys conducted when owners move in



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<sup>\*1</sup> Regarding the application of the Accounting Standard for Revenue Recognition, the Sumitomo Forestry Group has been applying the Accounting Standard for Revenue Recognition from the FY ended March 2020. From this fiscal year, primarily in the Timber and Building Materials Business, for transactions where the Company's role in providing the product to the customer is fulfilled by an agent, sales are displayed as a net amount instead of transaction totals. In addition, in regard to construction contracts in the Housing and Construction Business and the Overseas Housing and Real Estate Business, revenue is recognized for all construction over a fixed period as performance obligations are fulfilled.

<sup>\*2</sup> The end of the fiscal year was changed from March 31 to December 31 starting in the fiscal year ended December 2020. This fiscal year is a nine-month transition period from April 1 to December 31, 2020 for the change in the start and end of our fiscal year.

<sup>\*1</sup> Calculation period: April to December 2020

<sup>\*2</sup> Calculation period: January to December 2020